

# HSC & MANITOULIN-SUDBURY DSSAB

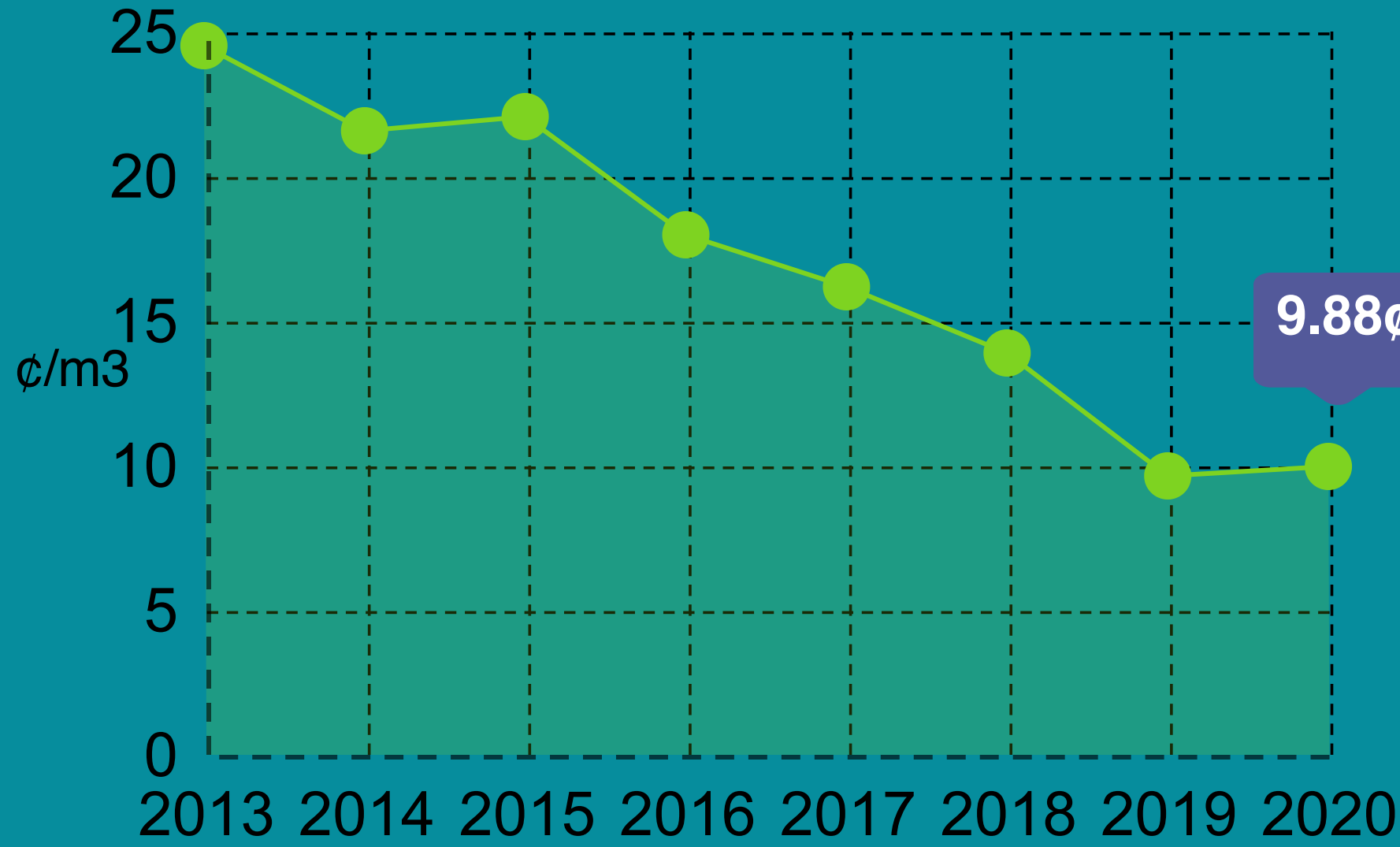


Working together since 2002



Conseil des Services du District de  
**Manitoulin-Sudbury**  
District Services Board

## Energy Services



### HSC's gas program:

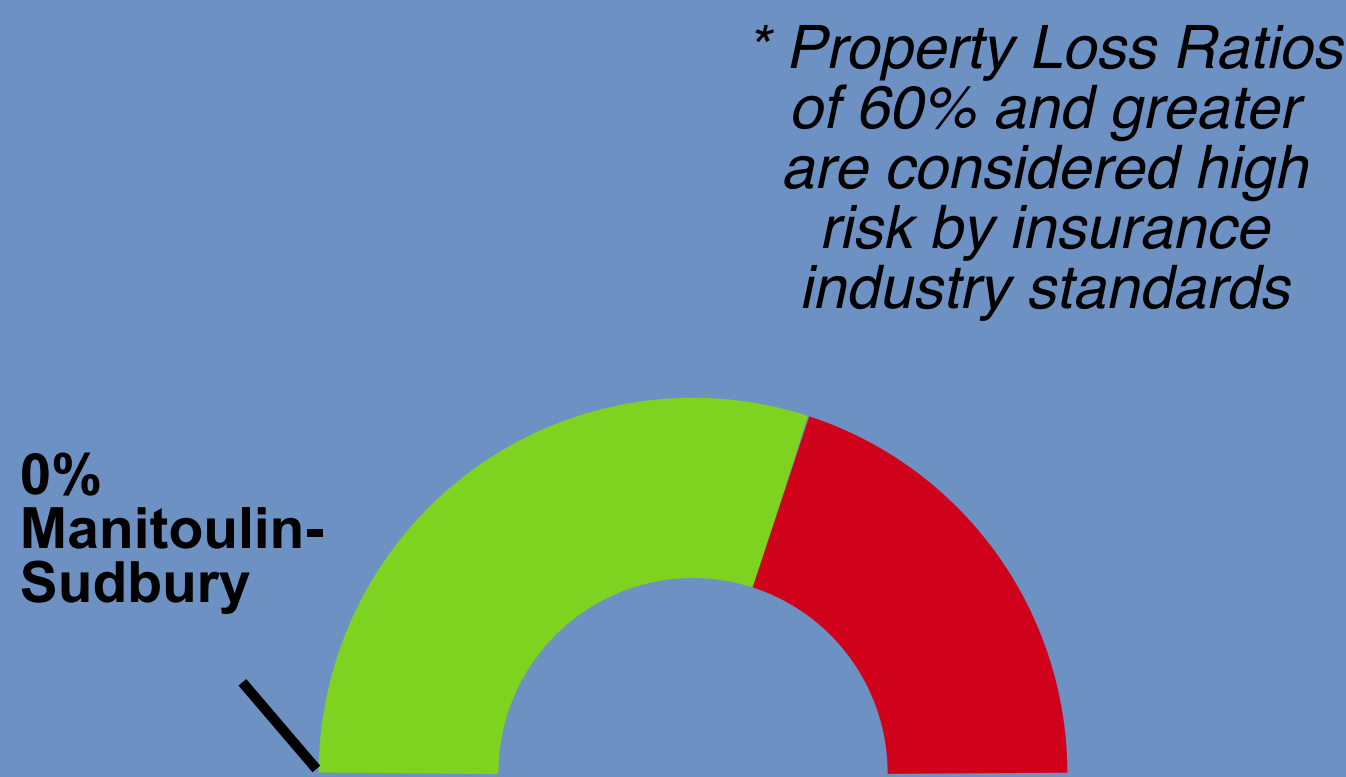
- HSC's 1-year gas rate has dropped by over 60% since 2013
- Gas rates comparable to other group programs like AMO
- Purchasing options based on risk tolerance
- Support for energy conservation retrofits and regeneration
- Sector data and feedback to help shape provincial energy policy

## Insurance & Risk Management

Leveraging the power of the group to guarantee coverage, share risk management strategies & best practices and control costs

- 5 Manitoulin-Sudbury providers insured by HSC
- 372 Manitoulin-Sudbury units insured by HSC
- 7 Manitoulin-Sudbury tenants insured by HSC

### 5 Year Loss Ratio



### HSC offers workshops on:

- Directors & Officers Risk
- Practical Risk Management for Superintendents and Maintenance Staff
- Emergency Planning
- The Benefits of Tenant Insurance

## Asset Management & Renewal

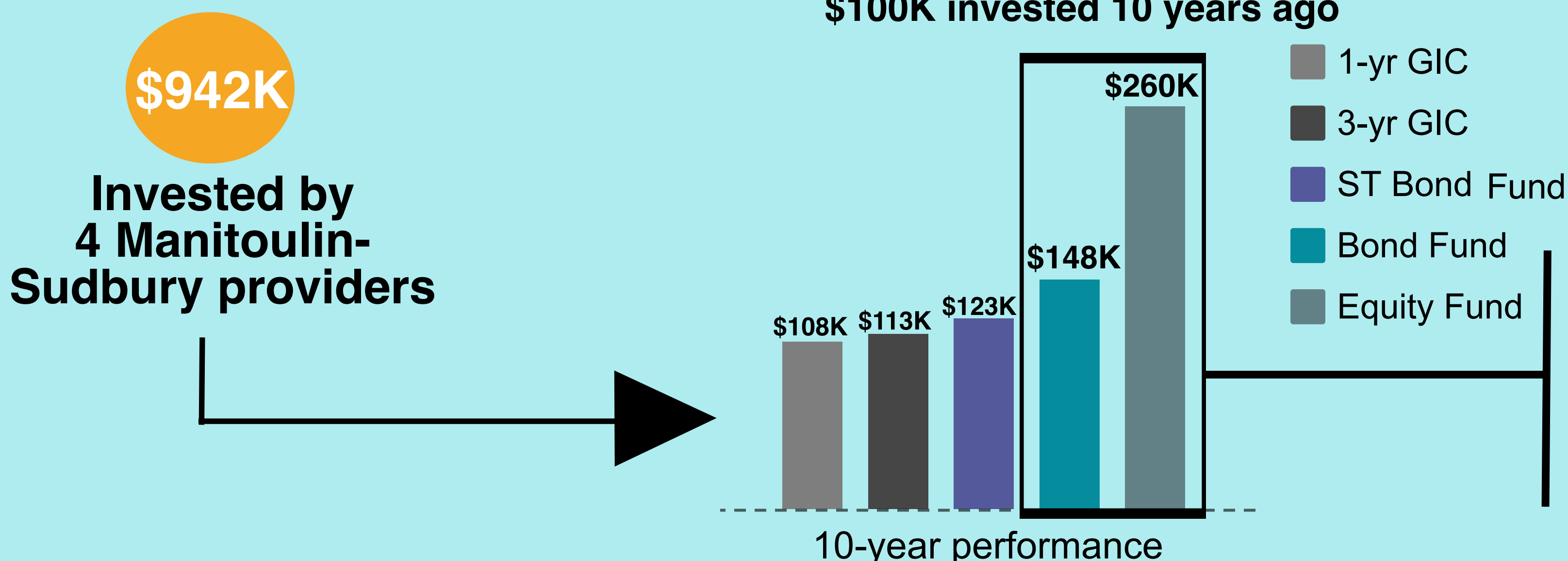
### HSC Technical Services and Business Solutions

- Helping to deliver **Canada-Ontario Community Housing Initiative, National Housing Strategy** and other projects
- Assisting with the implementation of **business change projects** in your organization including the **introduction of new policies; IT systems;** and other transformation initiatives
- Supporting the development of asset management plans; local housing strategy; **capital loan programs;** and **predevelopment plans with data analysis, financial modelling and strategic portfolio planning expertise**
- Providing project management oversight on **capital repairs; new builds; multi-year projects**

## Capital Reserves

### How our funds rank against GICs

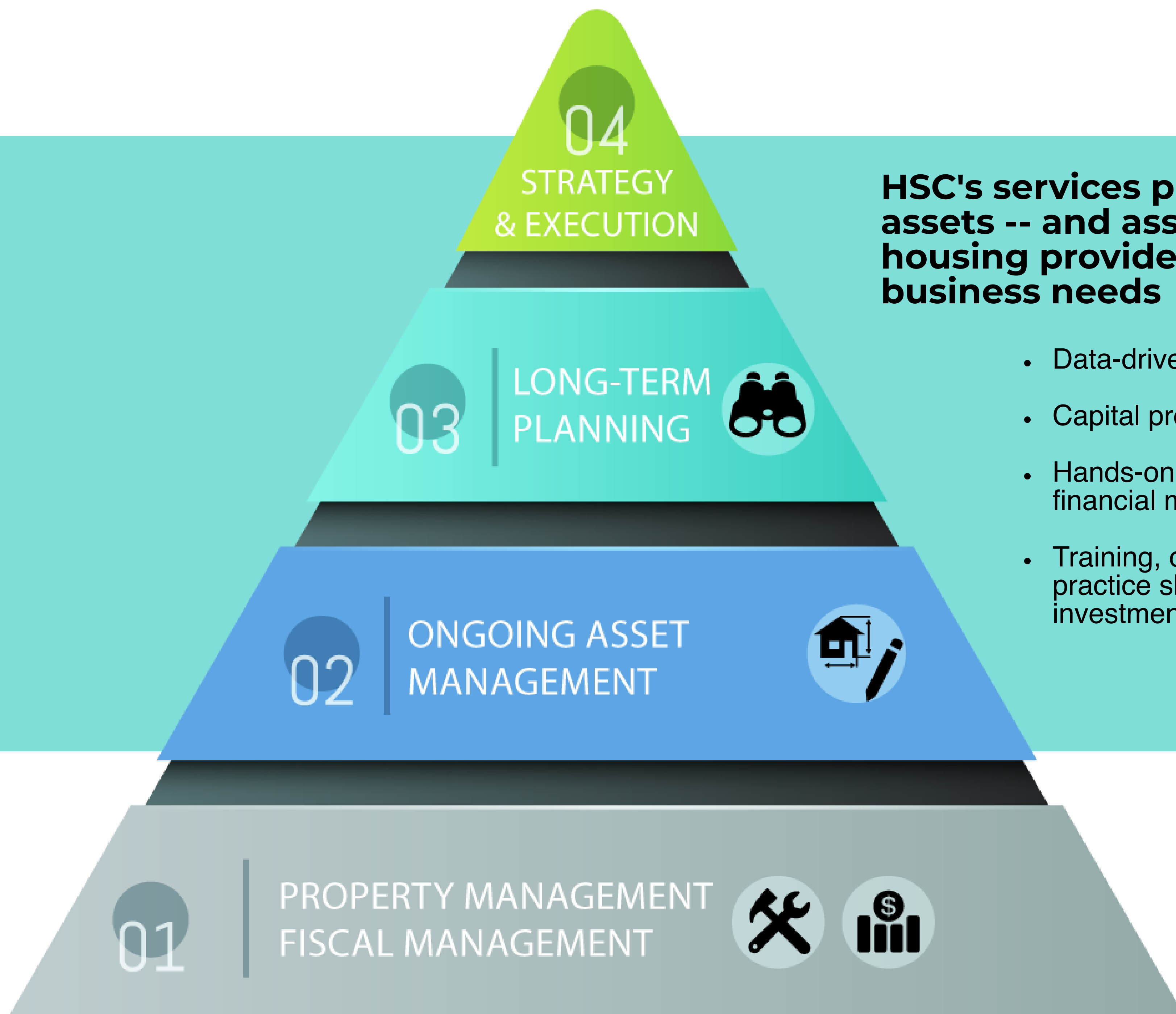
\$100K invested 10 years ago



- ✓ Low management fees
- ✓ Top-tier fund performance
- ✓ 15 years of investment advice

# ACHIEVE YOUR GOALS WITH HSC

Service Managers must position their housing systems to successfully meet future needs



HSC's services provide a strategic view on assets -- and assist Service Managers and housing providers to effectively meet business needs

- Data-driven decision-making
- Capital project management
- Hands-on portfolio planning advice & financial modelling
- Training, change management support, best practice sharing Canada-wide capital reserve investment and regeneration financing programs

"HSC has led an extensive business process review with our staff as part of the property management software implementation. **The HSC team knows housing**; the issues, challenges and legislation – so they can understand our processes and bring examples that resonate with staff."

—Services and Housing in the Province (SHIP)

"**The team at Housing Services Corporation has been exceptional in supporting us** through changes with their financial modelling tools for our new housing project developments and their knowledge and expertise had enabled us to be prepared for the End of Operating Agreements."

—Kenora District Services Board

For more information on HSC programs and services, contact:

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