

June 18, 2018

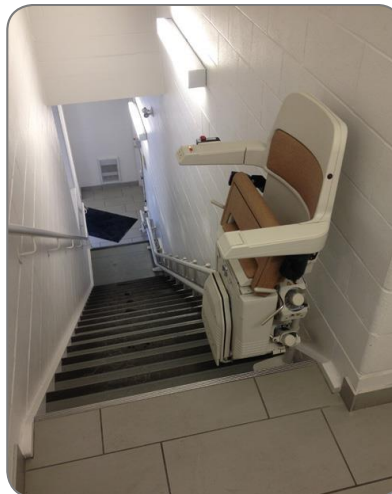
Stannah Commercial Stairlift Proposal

Between:

Motion Specialties | 202 Sparks Avenue | Toronto, Ontario | M2H 2S4
Phone: 416.617.6326 | Email: bnowack@motionspecialties.com

And:

Patrick Wittmann | Manitoulin-Sudbury DSB | 210 Mead Blvd. | Espanola, Ontario | P5E 1R9
Phone: 705.862.1828 | Email: patrick.wittmann@msdsb.net






Agrees as follows:

Motion Specialties to supply and install one (1) new Stannah “260” TSSA Approved Commercial Stairlift under the following terms and conditions:








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Motion Specialties | Barrie | Belleville | Chatham | Hamilton | Kingston | Kitchener | London | Mississauga | Oshawa
Ottawa | Peterborough | Sarnia | Sault Ste. Marie | St. Catharines | Sudbury | Timmins | North Bay | Toronto | Windsor






STAIRLIFT DETAILS:

-  Custom Curved Inside 180° Flat staircase servicing two (2) levels
-  180° bottom start/park position and 90° top stop/park position
-  Mounted on the Left Hand side of the staircase when you are at the bottom looking up






SEAT:

-  *Sarum* seat with vinyl upholstery
-  Constructed with a steel frame and flame retardant upholstery
-  Two hinged armrests with soft polyurethane upper surface
-  Swivel chair at the top landing via manual push down lever
-  One armrest houses directional controls and on/off rocker switch
-  265 lbs weight capacity
-  Retractable safety seatbelt

FOOTREST:









-  Cast aluminum alloy construction
-  Epoxy powder-coated ABS plastic finish with safety edge
-  Pile carpet with latex back
-  Safety pads operate safety switches in direction of travel
-  Lever operated folding

RAIL:








-  Dual steel tube construction w/ approx. 2" diameter
-  Epoxy powder-coated to match carriage
-  Legs with base plate screwed to floor and staircase
-  Rack-and-pinion mounted on lower tube
-  Installed approximately 6" from wall in straight sections

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CARRIAGE:

-  Steel construction
-  Epoxy powder coated finish to match rail
-  DC powered, 0.26kW motor
-  Cushioned start/stop
-  0.12 m/s travel speed (slower around bends)
-  Microprocessor control unit
-  2 x 12V – 7Ah batteries included
-  Maximum operating noise level of 70 dB

OTHER FITTINGS:








-  Surface-mounted remote control at top & bottom landings
-  Charging unit, wall or floor mounted, 24 VDC two stage unit
-  *Public Building Package*
 -  Audio-visual device
 -  Key lock call/send controls
 -  Foldable component safety switches
 -  Operating instructions

SITE CONDITIONS: *Responsibilities of Manitoulin-Sudbury DSB*


-  Illumination of at least 100 lux required at the drive unit, seat assembly, and both landings
-  Emergency lighting of at least 2 lux for a minimum of 1 hour at both landings
-  Dedicated 120 Volt / 15 Amp circuit with lockable fuse disconnect installed within visible proximity of both landings
-  Intercom system to notify the appropriate personal that an individual requires use of said equipment (This may or may not be required and is determined on a case by case basis)
-  Stairlift must be in full view while operating wall mounted call/send controls and use of convex mirror may be required in the stairwell
-  Provide building permit(s), fire approval and/or engineering services as per local authorities
-  Removal of handrails & modifications of stairwell to satisfy all AHJ.
-  Operating license fee to T.S.S.A., renewable every year by building authorities
-  Two (2) preventative maintenance visits per year as required by T.S.S.A.

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T.S.S.A. SUBMITTALS by MOTION SPECIALTIES:

-  Layout drawings
-  Supplementary report
-  Application
-  Specification sheet
-  Wiring diagrams
-  Test procedure for redundancy and overspeed brake
-  Submission, engineering and inspection


MAINTENANCE:

-  Appendix B is the CSA codebook outlines the required maintenance schedule by CSA and T.S.S.A under CSAB355-09. A 12 month maintenance contract is included in this proposal.


EXAMINATION:

-  A no charge pre-inspection of the site is a requirement prior to commencing installation. There is an additional charge if the pre-inspection indicates additional work required prompting an additional inspection.



INSTALLATION:

-  Trained and licensed employees will perform all installation work of the product specification.

SIGN-OFF:

-  At the final sign off, the user will be instructed in the proper and safe operation procedures as well as the maintenance requirements and warranty details.

WARRANTY:

-  Motion Specialties warranties parts for 24 months
-  Stannah warranties motor and gearbox for lifetime (must register the stairlift)

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ACCEPTANCE:

- 🔧 The undersigned agrees to pay, the amount mentioned in said proposal, and according to the terms thereof. This proposal will be valid for a period of sixty (60) days from said date at beginning of proposal.

DELIVERY & INSTALLATION ESTIMATE:

- 🔧 Engineered stairlift drawing: One (1) week
- 🔧 Stairlift manufacturing: Four (4) – Six (6) weeks
- 🔧 Stairlift installation: One (1) day
- 🔧 T.S.S.A. inspection and licensing: One (1) -Two (2) weeks after completed installation

INVOICE SCHEDULE:

- 🔧 40% upon signed proposal
- 🔧 50% when all equipment is installed at site
- 🔧 10% upon sign off & licensing

PAYMENT TERMS:

- 🔧 Net 30 days from invoice date
- 🔧 Any invoices outstanding after sixty (60) days will VOID the warranty
- 🔧 After-Sales service will be withheld if any invoices outstanding after sixty (60) days
- 🔧 Motion Specialties reserves the right to deny turn-over of the stairlift until complete payment is received

CANCELLATION CHARGE:




- 🔧 50% of contract once the stairlift has entered production

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PRICE:

| | |
|---|---------------------------------|
|  Supplied & installed: | \$23,404.00 |
|  T.S.S.A Submission & Inspection | \$ 1,500.00 |
|  TOTAL: | \$24,904.00 (tax exempt) |

OPTIONS:

| | |
|---|-------------------------------------|
|  Powered swivel seat at top landing | <input type="checkbox"/> \$995.00 |
|  Non-standard rail colour (Black, Grey, Brown, Beige) | <input type="checkbox"/> \$2,995.00 |
|  Non-standard vinyl upholstery colour (Blue, Green, Red) | <input type="checkbox"/> \$895.00 |

The undersigned consents to the obtaining of credit and/or personal information as may be required at any time in connection with the credit hereby applied for, or any renewal or extension thereof and to the disclosure of any credit information concerning the undersigned from any credit reporting agency or from any person with whom the undersigned has or is proposed to have financial relations.

Applicant agrees to notify Motion Specialties within five business days of any changes in ownership, address and telephone number. The undersigned warrants that he/she has the authority to bind the applicant to the terms of this agreement and the he or she has read the agreement carefully and understands its implications.

DATE: _____

Signature: _____

Manitoulin-Sudbury DSB



Bob Nowack
Motion Specialties
Business Development Manager
Cell: 416.617.6326
Email: bnowack@motionspecialties.com

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